

# SIB: Online Boot Camp



**SIB**® The School of  
Investment Banking

# Introduction

- SIB's [Immersive](#) is the only program in the world that goes beyond skilling to deliver what matters most to you, JOBS!
  - From JP Morgan to Goldman Sachs, from New York to London and Hong Kong, our alumni are making their mark across the world
- By investing in our Online Boot Camps, you have a unique opportunity to acquire the same 'job ready' skills as our Immersive, from highly experienced instructors

**Ready to give shape to your aspirations?**

## High Impact Training. Quick. Cost Effective!

- SIB's Online Boot Camps are the ideal platform for finance professionals and those who are looking to break into Wall Street
- Training is intensive, delivered via live instructor led webinars and moves at a swift pace
- Equips participants with 'job ready' skills needed to succeed in Investment Banking, Corporate Finance, Private Equity, Asset Management, Equity Research, Hedge Funds and Consulting
- This is not your typical self study online course, but a highly engaging and interactive experience aimed at maximising learning

<b>Start Date</b>	See Website
<b>Duration</b>	5 Days (Weekdays)
<b>Daily Start Time</b>	9 am ( ET + UK Time Zones)
<b>Daily Run Time</b>	7 Hours
<b>Medium</b>	Live Instructor Led Webinars
<b>Cost</b>	See Website

# Program Outline

## Upskill to Stay Relevant in a Post Covid World

Day(s)	Hours	Topic
1	7	Intro to Accounting
2	7	Valuation: Trading Comps
3	7	Valuation: DCF
4 & 5	14	Financial Model: Integrated

### → Audience

- Students, future Wall Street Analysts & Associates
- Investment Banking, Corporate Finance professionals
- Venture Capital, Private Equity professionals
- Equity Research, Hedge Funds & Asset Management professionals

## Cutting Edge Training Solutions for Industry



*“SIB’s bootcamp is intense and has a deep learning curve. This prepared our analysts to be more efficient on daily tasks”*



*“The training is industry relevant, covers concepts in great detail and offers a lot of practice on real world companies.”*



Deutsche Bank

*“SIB’s curriculum is well designed and tailor made so that even folks from non finance background can be prepared for wall street roles .”*

## Students From Across the World and Diverse Disciplines

Thank you so much for some great classes and I look forward to staying in touch.  
**Student, Indiana University**

The financial modelling session was great. Thank you for all the work you have put in.  
**Student, University of York**

Thank you so much for the session yesterday, a very unique, interactive session compared to a lot of virtual events I've seen over the last few months. **Student, Cambridge University**

Thank you for the awesome training. It was very effective in increasing my confidence and sparking my passion for financial modeling. **Student, Schulich Business School**

Thank you for all the training so far, they were all very useful. **Student, LSE**

I've attended all your training sessions and really enjoyed them. A big thank you for all the hard work that you put in. **Student, Kings College**

The financial modelling training session was really great. Look forward to more training in the future. **Student, Fordham Gabelli Business School**

## Accounting Overview

- Introduction to Financial Statements
- Double Entry & Key Accounting Principles
- Interpreting an Annual Report
- Ratio Analysis & Interpretation
- Final Accounts
- Consolidation - Subsidiaries, Associates
- Goodwill recognition, Impairment
- Introduction to Excel

## Valuation-Trading Comparables

- Gathering Information
- Choosing Peer Group
- Equity Value & Enterprise Value & Multiples
- Normalizing Earnings
- Calculating Last Twelve Months (LTM)
- Calendarisation
- Calculating Fully Diluted Shares
- Adjusting EV – Non Controlling Interests, Leases, Pensions
- Calculating Various Multiples
- Checking & Interpreting Results

## Valuation-DCF

- Time Value of Money
- Understanding Terminal Value
- Estimating & Forecasting FCFF, FCFE
- Gordon Growth & Exit Multiple
- Cost of Equity
- Discounting Cash Flows, Mid Year
- Target Capital Structure
- Deriving Intrinsic Value
- Cost of Debt
- Sensitivity Tables
- Calculating WACC
- Sanity Checks

## Financial Modeling- Integrated

- Overview, Best Practices
- Fixed Assets, Capex Build Up
- Understanding the Company/ Industry
- Cash Flow Statement
- Revenue Build Up, KPIs
- Debt & Interest Schedule
- Preparing & Forecasting P&L
- Dealing with Circular References
- Preparing & Forecasting Balance Sheet

## Financial Modeling- Integrated (contd.)

- Balancing the Balance Sheet
- Equity Schedule
- Calculating Implied Price per Share
- Depreciation & Amortization
- Checks & Balances
- Working Capital Schedule



## Chaitanya Kumar

- Chaitanya founded SIB / School of Jobs, an education provider with global operations and offices in the UK and India. He is passionate about making education inclusive, impactful and above all transformative
- Chaitanya has trained over 15,000 learners and clocked in excess of 10,000 training hours
- Before this, he was at Lehman Brothers in London where he worked in the Telecoms M&A team and advised on transactions in excess of \$10bn. Key transactions included:
  - The €1.2bn sale of Bivideon's stake in Ceske Radiokomunikace and T-Mobile Czech Republic to a consortium comprising Mid Europa Partners, Lehman Brothers Private Equity and Al Bateen Investments
  - The €1.6bn sale of TIM Hellas to Apax & TPG
  - The \$4.5bn disposal of TIW to Vodafone
- Chaitanya completed his MSc. in Banking and International Finance from the Sir John Cass Business School, London. He graduated from the University of Leeds with a first class honors degree in Accounting & Finance

## Kunal Lakhara

- Kunal is an experienced banker and worked at Citigroup where he was a part of the Insurance & Asset Management M&A team in New York and worked on a number of transactions including:
  - Arranging a \$1.2bn credit facility for Chubb Corporation
  - Advising ZFS on its \$4bn proposed acquisition of part of AIG's business
  - Advising AAMAC on its \$1.0 billion proposed acquisition of Halcyon Asset Management LLC
- In addition to this, Kunal played a key role in training IBD analysts and provided them with investment banking skills and industry knowledge
- Kunal is a Chartered Accountant from Institute of Chartered Accountants of India. He graduated with a first class in Commerce from Tolani College, Mumbai University

## Eshan Sharma

- Eshan was an Investment Banker with Nomura, where he covered the Industrials sector across Europe and Asia Pacific, focusing on construction, infrastructure and transportation companies. He worked on various key mandates including:
  - \$90.0bn all-share merger of equals between Glencore International and Xstrata
  - Post-turnaround \$ 8.5bn IPO of Japan Airlines
  - Anglo American's acquisition of 40.0% interest in De Beers for \$5.1bn, among others
- Additionally, he was involved in the recruitment and training of new IBD analysts and interns at Nomura
- He has completed his Post Graduate Program in Business Management from XLRI, Jamshedpur. Eshan also holds a Masters degree specializing in Banking and Finance from the University of Mumbai

## Karthik Reddy

- Karthik has 10+ years of experience in capital markets. He is an astute professional working closely with Investment Banks, Private Equity & Venture Capital firms across Europe & North America. Transaction experience includes:
  - Advisory work on one of India's biggest IPO
  - Largest funding for an early stage venture in North America
  - Sector agnostic exposure in Valuations, M&A, Capital Raises and LBOs
- He is passionate about Investment Management. Karthik also, takes out time to mentor and advise start-ups/businesses on strategy and operations
- Karthik completed his MBA in Finance from Symbiosis, Pune

**About Us**

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# Snapshot

- Founded in 2007, School of Jobs is an outcome(s) based skills provider
- SIB – School of Investment Banking, our finance training brand, has gone beyond delivering industry relevant training skills to secure jobs for our students
  - Today, our Alumni are pursuing their career ambitions with major recruiters across New York, London, Johannesburg, Dubai, Mumbai, Singapore, Hong Kong & Sydney

**13+ Years**  
Experience

**20,000**  
Learners

**150+**  
Recruiters

**90%**  
Placements

**0.6 to 3 months**  
Payback

**4x - 21x**  
ROI

# Our Impact / Transformation

Over 12+ Years, Produced 'Job Ready' Analysts who are hired directly by Banks and can add value from Day 1



<b>Name</b>	Gustaf Linder
<b>Pre SIB</b>	MBA, Lamar University
<b>Post SIB</b>	Analyst, Canaccord Genuity



<b>Name</b>	Apurv Gupta
<b>Pre SIB</b>	Chartered Accountant
<b>Post SIB</b>	Analyst, JP Morgan



<b>Name</b>	Sarfraz Sohani
<b>Pre SIB</b>	Mumbai University
<b>Post SIB</b>	Analyst, Goldman Sachs



<b>Name</b>	Giuseppe Mosca
<b>Pre SIB</b>	Exeter University
<b>Post SIB</b>	Analyst, PJT Partners



<b>Name</b>	Alistair Mackenzie
<b>Pre SIB</b>	Deakin/ Exeter University
<b>Post SIB</b>	National Bank of Australia



<b>Name</b>	Piyush Gaware
<b>Pre SIB</b>	IIT Mumbai
<b>Post SIB</b>	Analyst, Deutsche Bank

# Our Alumni - Making Their Mark Across the World

NOMURA

J.P.Morgan

Bank of America

Grant Thornton

pwc

UBS

HSBC

DE Shaw & Co

KPMG

EY

citi

RBS  
The Royal Bank of Scotland Group

Goldman Sachs

CANACCORD Genuity

PJT





# Alumni Background

From a range of top tier colleges and professional backgrounds

## International

BIRMINGHAM UNIVERSITY	BOND UNIVERSITY	CARDIFF SCHOOL	CARNEGIE MELLON
CASS BUSINESS SCHOOL	COLUMBIA UNIVERSITY	DEAKIN UNIVERSITY	EXETER UNIVERSITY
GLASGOW UNIVERSITY	HEC PARIS	HEILBRONN UNIVERSITY	IE BUSINESS SCHOOL
IMPERIAL COLLEGE LONDON	LAMAR UNIVERSITY	LANCASTER UNIVERSITY	LEEDS UNIVERSITY
LOUGHBOROUGH UNIVERSITY	LONDON SCHOOL OF ECONOMICS	LUISS UNIVERSITY	MANCHESTER UNIVERSITY
NOTTINGHAM UNIVERSITY	PACE UNIVERSITY	UNIVERSITY COLLEGE LONDON	WARWICK BUSINESS SCHOOL

## India

BITS PILANI	CHRIST COLLEGE	DELHI COLLEGE OF ENGG.	DELHI SCHOOL OF ECON.
FORE, DELHI	HINDU COLLEGE	HR COLLEGE	IIM BANGALORE
IIM KOLKATA	IIT KANPUR	IIT MUMBAI	IIT CHENNAI
IIT DELHI	IIT GUWAHATI	IIT ROORKEE	IMT GHAZIABAD
ITM MUMBAI	JAI HIND COLLEGE	KJ SOMAYA	LADY SHRI RAM
MDI GURGAON	MITHIBAI COLLEGE	NIT TRICHY	NIT JAIPUR
NM COLLEGE	NMIMS	SP JAIN	SARDAR PATEL COLLEGE
SRCC	STEPHEN'S COLLEGE	XAVIER COLLEGE	SYDENHAM COLLEGE
SYMBIOSIS	VIT VELLORE	WELINGKAR COLLEGE	CA, CFA

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