

Online Boot Camp



SI: The School of
Investment Banking

Introduction

- SIB's [Immersive](#) is the only program in the world that goes beyond skilling to deliver what matters most to you, JOBS!
 - From JP Morgan to Goldman Sachs, from New York to London and Hong Kong, our alumni are making their mark across the world
- By investing in our Online Boot Camps, you have a unique opportunity to acquire the same 'job ready' skills as our Immersive, from highly experienced instructors

Ready to give shape to your aspirations?

High Impact Training. Quick. Cost Effective!

- SIB's Online Boot Camps are the ideal platform for finance professionals and those who are looking to break into Wall Street
- Training is intensive, delivered via live instructor led webinars and moves at a swift pace
- Equips participants with 'job ready' skills needed to succeed in Investment Banking, Corporate Finance, Private Equity, Asset Management, Equity Research, Hedge Funds and Consulting
- This is not your typical self study online course, but a highly engaging and interactive experience aimed at maximising learning

| | |
|-------------------------|---------------------------------------|
| Start Date | See Website |
| Duration | 5 Days (Weekdays and Weekend Batches) |
| Daily Start Time | 9 am (See website for time zones) |
| Daily Run Time | 7 Hours |
| Medium | Live Instructor Led Webinars |
| Cost | See Website |

Program Outline

Upskill to Stay Relevant in a Post Covid World

| Day(s) | Hours | Topic |
|--------|-------|-----------------------------|
| 1 & 2 | 14 | Modelling: Integrated Model |
| 3 & 4 | 10.5 | Modelling: Merger Model |
| 4 & 5 | 10.5 | Modelling: LBO Model |

→ Audience

- Students, future Wall Street Analysts & Associates
- Investment Banking, Corporate Finance professionals
- Venture Capital, Private Equity professionals
- Equity Research, Hedge Funds & Asset Management professionals

Cutting Edge Training Solutions for Industry



“SIB’s bootcamp is intense and has a deep learning curve. This prepared our analysts to be more efficient on daily tasks”



“The training is industry relevant, covers concepts in great detail and offers a lot of practice on real world companies.”



Deutsche Bank

“SIB’s curriculum is well designed and tailor made so that even folks from non finance background can be prepared for wall street roles .”

Students From Across the World and Diverse Disciplines

Thank you so much for some great classes and I look forward to staying in touch.
Student, Indiana University

The financial modelling session was great. Thank you for all the work you have put in.
Student, University of York

Thank you so much for the session yesterday, a very unique, interactive session compared to a lot of virtual events I've seen over the last few months. **Student, Cambridge University**

Thank you for the awesome training. It was very effective in increasing my confidence and sparking my passion for financial modeling. **Student, Schulich Business School**

Thank you for all the training so far, they were all very useful. **Student, LSE**

I've attended all your training sessions and really enjoyed them. A big thank you for all the hard work that you put in. **Student, Kings College**

The financial modelling training session was really great. Look forward to more training in the future. **Student, Fordham Gabelli Business School**

Training Content

Financial Modeling-Integrated

- Overview, Best Practices
- Fixed Assets, Capex Build Up
- Understanding the Company/ Industry
- Cash Flow Statement
- Revenue Build Up, KPIs
- Debt & Interest Schedule
- Preparing & Forecasting P&L
- Dealing with Circular References
- Preparing & Forecasting Balance Sheet

Financial Modeling-Integrated (contd.)

- Balancing the Balance Sheet
- Equity Schedule
- Calculating Implied Price per Share
- Depreciation & Amortization
- Checks & Balances
- Working Capital Schedule

Financial Modeling-Merger

- M&A Overview
- NPV of Synergies
- Financial Statements – Buyer & Target
- Sources & Uses of Funds, Deal Financing (Stock, Debt)
- Purchase Consideration & Goodwill
- Pro-forma Financials : Accounting for M&A
- Deal Metrics: Valuation, Multiples, Shareholding
- NewCo Financials: Factoring Deal Impact
- Cap Table, Accretion Dilution, Sensitivity Tables

Financial Modeling-LBO

- Deal Overview
- Pro-forma Financials : Accounting for LBO
- Purchase Consideration & Goodwill
- Forecasting: Factoring LBO impact
- Deal Metrics: Valuation, Multiples, Shareholding
- PIK's, Cash Balance, Debt, Revolver etc
- Deal Financing (Stock, Debt)
- Cap Table, Credit Ratios, Sensitivity, IRRs
- Sources & Uses of Funds

Chaitanya Kumar

- Chaitanya founded SIB / School of Jobs, an education provider with global operations and offices in the UK and India. He is passionate about making education inclusive, impactful and above all transformative
- Chaitanya has trained over 15,000 learners and clocked in excess of 10,000 training hours
- Before this, he was at Lehman Brothers in London where he worked in the Telecoms M&A team and advised on transactions in excess of \$10bn. Key transactions included:
 - The €1.2bn sale of Bivideon's stake in Ceske Radiokomunikace and T-Mobile Czech Republic to a consortium comprising Mid Europa Partners, Lehman Brothers Private Equity and Al Bateen Investments
 - The €1.6bn sale of TIM Hellas to Apax & TPG
 - The \$4.5bn disposal of TIW to Vodafone
- Chaitanya completed his MSc. in Banking and International Finance from the Sir John Cass Business School, London. He graduated from the University of Leeds with a first class honors degree in Accounting & Finance

Kunal Lakhara

- Kunal is an experienced banker and worked at Citigroup where he was a part of the Insurance & Asset Management M&A team in New York and worked on a number of transactions including:
 - Arranging a \$1.2bn credit facility for Chubb Corporation
 - Advising ZFS on its \$4bn proposed acquisition of part of AIG's business
 - Advising AAMAC on its \$1.0 billion proposed acquisition of Halcyon Asset Management LLC
- In addition to this, Kunal played a key role in training IBD analysts and provided them with investment banking skills and industry knowledge
- Kunal is a Chartered Accountant from Institute of Chartered Accountants of India. He graduated with a first class in Commerce from Tolani College, Mumbai University

Eshan Sharma

- Eshan was an Investment Banker with Nomura, where he covered the Industrials sector across Europe and Asia Pacific, focusing on construction, infrastructure and transportation companies. He worked on various key mandates including:
 - \$90.0bn all-share merger of equals between Glencore International and Xstrata
 - Post-turnaround \$ 8.5bn IPO of Japan Airlines
 - Anglo American's acquisition of 40.0% interest in De Beers for \$5.1bn, among others
- Additionally, he was involved in the recruitment and training of new IBD analysts and interns at Nomura
- He has completed his Post Graduate Program in Business Management from XLRI, Jamshedpur. Eshan also holds a Masters degree specializing in Banking and Finance from the University of Mumbai

Karthik Reddy

- Karthik has 10+ years of experience in capital markets. He is an astute professional working closely with Investment Banks, Private Equity & Venture Capital firms across Europe & North America. Transaction experience includes:
 - Advisory work on one of India's biggest IPO
 - Largest funding for an early stage venture in North America
 - Sector agnostic exposure in Valuations, M&A, Capital Raises and LBOs
- He is passionate about Investment Management. Karthik also, takes out time to mentor and advise start-ups/businesses on strategy and operations
- Karthik completed his MBA in Finance from Symbiosis, Pune

About Us

Snapshot

- Founded in 2007, School of Jobs is an outcome(s) based skills provider
- SIB – School of Investment Banking, our finance training brand, has gone beyond delivering industry relevant training skills to secure jobs for our students
 - Today, our Alumni are pursuing their career ambitions with major recruiters across New York, London, Johannesburg, Dubai, Mumbai, Singapore, Hong Kong & Sydney

12+ Years
Experience

20,000
Learners

150+
Recruiters

90%
Placements

0.6 to 3 months
Payback

4x - 21x
ROI

Our Impact / Transformation

Over 12+ Years, Produced 'Job Ready' Analysts who are hired directly by Banks and can add value from Day 1



| | |
|-----------------|----------------------------|
| Name | Gustaf Linder |
| Pre SIB | MBA, Lamar University |
| Post SIB | Analyst, Canaccord Genuity |



| | |
|-----------------|----------------------|
| Name | Apurv Gupta |
| Pre SIB | Chartered Accountant |
| Post SIB | Analyst, JP Morgan |



| | |
|-----------------|------------------------|
| Name | Sarfraz Sohani |
| Pre SIB | Mumbai University |
| Post SIB | Analyst, Goldman Sachs |



| | |
|-----------------|-----------------------|
| Name | Giuseppe Mosca |
| Pre SIB | Exeter University |
| Post SIB | Analyst, PJT Partners |



| | |
|-----------------|----------------------------|
| Name | Alistair Mackenzie |
| Pre SIB | Deakin/ Exeter University |
| Post SIB | National Bank of Australia |



| | |
|-----------------|------------------------|
| Name | Piyush Gaware |
| Pre SIB | IIT Mumbai |
| Post SIB | Analyst, Deutsche Bank |

Our Alumni - Making Their Mark Across the World

NOMURA

J.P.Morgan

Bank of America

Grant Thornton

pwc

UBS

HSBC

DE Shaw & Co

KPMG

EY

citi

RBS
The Royal Bank of Scotland Group

Goldman Sachs

CANACCORD Genuity

PJT



Alumni Background

From a range of top tier colleges and professional backgrounds

International

| | | | |
|-------------------------|----------------------------|---------------------------|-------------------------|
| BIRMINGHAM UNIVERSITY | BOND UNIVERSITY | CARDIFF SCHOOL | CARNEGIE MELLON |
| CASS BUSINESS SCHOOL | COLUMBIA UNIVERSITY | DEAKIN UNIVERSITY | EXETER UNIVERSITY |
| GLASGOW UNIVERSITY | HEC PARIS | HEILBRONN UNIVERSITY | IE BUSINESS SCHOOL |
| IMPERIAL COLLEGE LONDON | LAMAR UNIVERSITY | LANCASTER UNIVERSITY | LEEDS UNIVERSITY |
| LOUGHBOROUGH UNIVERSITY | LONDON SCHOOL OF ECONOMICS | LUISS UNIVERSITY | MANCHESTER UNIVERSITY |
| NOTTINGHAM UNIVERSITY | PACE UNIVERSITY | UNIVERSITY COLLEGE LONDON | WARWICK BUSINESS SCHOOL |

India

| | | | |
|-------------|-------------------|------------------------|-----------------------|
| BITS PILANI | CHRIST COLLEGE | DELHI COLLEGE OF ENGG. | DELHI SCHOOL OF ECON. |
| FORE, DELHI | HINDU COLLEGE | HR COLLEGE | IIM BANGALORE |
| IIM KOLKATA | IIT KANPUR | IIT MUMBAI | IIT CHENNAI |
| IIT DELHI | IIT GUWAHATI | IIT ROORKEE | IMT GHAZIABAD |
| ITM MUMBAI | JAI HIND COLLEGE | KJ SOMAYA | LADY SHRI RAM |
| MDI GURGAON | MITHIBAI COLLEGE | NIT TRICHY | NIT JAIPUR |
| NM COLLEGE | NMIMS | SP JAIN | SARDAR PATEL COLLEGE |
| SRCC | STEPHEN'S COLLEGE | XAVIER COLLEGE | SYDENHAM COLLEGE |
| SYMBIOSIS | VIT VELLORE | WELINGKAR COLLEGE | CA, CFA |

Disclaimer

This Presentation has been prepared by School of Jobs (“SOJ” or the “Company”) solely for informational purposes. This presentation is not an offer to sell, or a solicitation of any offer to buy, any securities. SOJ makes no representation to any investor regarding the legality of an investment in the Company under any securities or similar laws or regulations. Prospective investors should not construe the contents of this presentation or any prior or subsequent communication from SOJ or any of its agents, officers or representatives as legal, business or tax advice regarding an investment in the Company. Prospective investors should consult their own attorney, business advisor and tax advisor for legal, business and tax advice regarding such an investment.

This presentation is based on information from sources it believes are reliable. SOJ assumes no responsibility for, or make any representation or warranty, express or implied, with respect to the accuracy, adequacy or completeness of the information provided by such other sources that is contained in this presentation or provided to prospective investors. In addition, SOJ is not making any representation or warranty, express or implied, with respect to the accuracy, adequacy or completeness of the information contained herein and expressly disclaims any responsibility or liability for any statements, express or implied, contained in, or omissions from, this presentation.

Certain information in this presentation is confidential and proprietary to the Company and is being submitted confidentially to individuals or companies solely for the purpose of prospective investors’ evaluation of the Company. SOJ has not authorized its use for any other purpose. This presentation may not be copied or reproduced in whole or in part. Recipients of this presentation may not distribute, disclose or discuss the contents of this presentation other than to or with legal and financial advisors who agree to keep such information in confidence. This presentation is also submitted on the understanding that upon request it will be returned with all other documents provided by the Company.

33 New Broad Street, London
(www.schoolofjobs.co)